

CONFIDENTIAL

_____, 2006

HOTEL SURVEY & QUESTIONNAIRE

Following the Survey, a Feasibility Study and Revenue Projections will be produced.

HOTEL: _____ **Managed by:** _____

Owned by: _____

Address: _____

Location: (Downtown, Suburban, Airport, Resort Area, etc.) _____

New /Old Construction: _____ **Last Renovated in** _____ **Major Renovation Planned** _____

Tel: _____ **Fax:** _____ **Web Address** _____

Contact Person: _____ **Position:** _____

Tel: _____ **Fax:** _____ **Email** _____

Contact Person: _____ **Position:** _____

Tel: _____ **Fax:** _____ **Email** _____

Hotel's Rank & Standing: _____ (* Stars; Upscale; Deluxe...)

Direct Competitors: _____

Total Number of Rooms: _____

Number of Rooms by Type: Suites: _____ Deluxe: _____ : _____

_____ : _____ : _____ : _____

General Statistics & Market Demographics

CURRENCY: _____

Yearly Average Occupancy in 2001: _____	Average Daily Room Rate in 2001: _____
Yearly Average Occupancy in 2002: _____	Average Daily Room Rate in 2002: _____
Yearly Average Occupancy in 2003: _____	Average Daily Room Rate in 2003: _____
Projected Yearly Occupancy 2004: _____	Projected Daily Room Rate 2004: _____

Average Length of Stay : _____ days

Market Demographics		
Business: _____%	Individuals: _____%	Domestic: _____%
Leisure: _____%	Groups: _____%	European: _____%
----- 100%	Airline Crews: _____%	USA: _____%
	----- 100%	Others: _____%
		----- 100%

Labor Cost for a minibar attendant, including all benefits:

_____ per Hour _____ Average monthly

Any Union or Collective agreements ? _____

Constraints & Restrictions relating to minibar attendants? _____

Does Hotel offer complimentary Mineral Water?: _____ **if Yes:**

To all Guests _____? To a specific Room type & Type of Guest (members) _____

Every day or on check-in only? _____ Chain Policy or Hotel's own Policy? _____

HOTEL OUTSOURCE MANAGEMENT INTERNATIONAL, INC.

Does Hotel offer **complimentary Food & Beverage amenities** other than Mineral Water? _____

Does Hotel offer complimentary **Coffee Service** in the rooms? _____ all rooms? _____

Does Hotel have **Club Floors & Executive Floors** where complimentary Food & Beverage are served? _____ if Yes, Location: _____ Service Hours from: _____ to: _____

How many such Club-floors? _____ How many such Club-rooms?: _____

Does Hotel Have **Vending Machines**? _____ If Yes, What is sold _____

Yearly Revenues from Vending Machines _____

Their Location(s): _____

Does Hotel have a preferred & **exclusive vendor agreement** with soft drinks & Beverage suppliers, Alcoholic Beverage Vendors? _____

Any restrictions to sell Alcoholic Beverages in Hotel rooms: _____

Does Hotel have a special Liquor License? _____

Does Hotel offer 24 Hours **Room Service**? _____, If not, Room Service Hours: _____

Price of mineral Water offered by Room Service: _____

Price of Cola / Diet Cola Product offered by Room Service: _____

Service Surcharge by Room Service: _____

*** Please attach a copy of the Room Service Menu**

Type of Property Management System (PMS) used by the Hotel: _____

Type of TV & Pay TV & Video on Demand system used by Hotel: _____

Type of door-lock system / Access Control to guest-rooms: _____

Minibars currently installed in the Hotel?

If Yes, Since _____ Type of minibar _____ Number of minibars: _____

Minibars are in armoires? _____ Standalone Units? _____

Location of minibars in the Rooms: _____

Average minibar Sale per Occupied Room per Day, current Year _____ Previous Year _____

Average minibar Sale per Available Room per Day, current Year _____ Previous Year _____

Allowance & Rebates, current Year: _____ % Previous Year: _____ %

Cost of Goods, current Year: _____ % Previous Year: _____ %

Department in charge of minibar refills: _____

Number of minibar attendants: _____ When do they refill / how often: _____

*** Please attach your current Minibar Menu**

Dedicated Office & Storage Space for Outsource Operator (1 room or 2 separate rooms)

Need minimum 25 square meters for up to 400 rooms Hotel

Need minimum 35 square meters for up to 800 rooms Hotel

Location(s) offered: _____

Access to Service Elevators: _____ Access to Supplies: _____

Air-conditioned: _____ Phone Lines (Internal / External): _____

Locks / Security / Access to rooms(s) _____

Any difficulties to access any of the floors / rooms with the refill trolley?: _____

What type of pagers / beepers is the Hotel using: _____

Hotel's "no-credit" / "no-extras" policy for certain groups / day-use / Aircrews, etc.

How extensive is this?; what specific groups?: _____